

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 NRC-05 NSAE-00 USIA-06

TRSE-00 ERDA-05 CIAE-00 COME-00 DOTE-00 FAA-00 SAJ-01

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R 111019Z SEP 76

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 8615

AMEMBASSY LONDON

INFO AMEMBASSY BRUSSELS

AMEMBASSY STOCKHOLM

C O N F I D E N I A L MOSCOW 14354

E.O. 11652 GDS

TAGS: ETRD, BTRA, EEWT, ESTC, COCOM, UR, SW, US

SUBJECT: AIR TRAFFIC CONTROL SYSTEM FOR USSR

BRUSSELS AND LONDN FOR FAA

REF: STATE 206394,

1. DURING AMBASSADOR'S FAREWELL CALL SEPTEMBER 10, STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY CHAIRMAN KIRILLIN MENTIONED THAT USSR HAS DECIDED TO RENEGOTIATE WITH "SPERRY-RAND" THE PURCHASE OF AN AIR TRAFFIC CONTROL SYSTEM FOR THE SOVIET UNION. HE SAID THAT THIS PROJECT IS ALREADY UNDER DISCUSSION BETWEEN SPERRY AND THE MINISTER OF CIVIL AVIATION, BORIS BUGAYEV, AS WELL AS ELECTRONICS ADMINISTRATION CHIEF TATYANA ANODINA. AMBASSADOR EXPRESSED HIS SATISFACTION AT THIS GOOD NEWS.

2. SCIENCE COUNSELOR WAS TOLD SEPTEMBER 10 BY THE CHIEF OF THE SCST US DESK THAT A SPERRY OFFICIAL HAD CALLED ON CHAIRMAN KIRILLIN EARLIER IN THE WEEK AND HAD BEEN INFORMED OF THE SOVIET DECISION TO REVERSE THEMSELVES AND REVERT TO DISCUSSING THIS PROJECT WITH SPERRY, INSTEAD OF STANSAAB.

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3. COMMENT. SCST HAS ALWAYS FAVORED DOING BUSINESS ON THIS

PROJECT WITH A US FIRM AND WE DISAPPOINTED WHEN THE CIVIL
AVIATION AND FOREIGN TRADE MINISTRIES SWUNG TO THE SWEDES.
CONCERN ABOUT LACK OF SWEDISH EXPERIENCE TO COMPLETE A PROJECT OF
THIS SIZE APPARENTLY HELPED TO OFFSET FINANCIAL ADVANTAGE OF LOWER
SWEDISH BID. EMBASSY ALSO BELIEVES THAT THE WITHDRAWAL OF PROJECTS
BY THE UNITED STATES FROM THE TRANSPORTATION AGREEMENT SUPPLIED
INCREMENTAL ELEMENT IN INDUCING USSR TO CHANGE ITS POSITION.
IN THIS CONNECTION, IT IS NOTEWORTHY THAT KIRILLIN, IN MAKING
REFERENCE TO PROJECT, ALSO EXPRESSED SOVIET SATISFACTION WITH THE
TRANSPORTATION AGREEMENT. ALTHOUGH KIRILLIN STATED "SPERRY-RAND"
SEVERAL TIMES, EMBASSY ASSUMES THAT HE MEANT SPERRY-UNIVAC,
SINCE SOVIETS HAVE SPOKEN OF "RENEGOTIATION".
STOESSEL

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